

Victories and challenges

SATIBA 21 October 2021

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Victories



Victories

- Navigated through the Covid-19 storm
- Established Vitanova tissue bank
- Appointed 15 additional staff members
- Expansion of scope
 - Obtained ISO 9001: 2015 accreditation
 - Recovering, processing, storing and distribution

vitanova

Do you believe?

Chances are you do. Chances are, all of us do.

To believe is to gently let go of your baby as he takes a first wobbly step into the world. To believe is to jump into the pool for the very first time, waiting to be caught. To believe is to send that email, take that chance, knock on that door. To believe is to lean in for that kiss. Or ask that question, even. To believe is to help a stranger simply because they asked.

To believe is to sit next to your person in their hospital bed until you're aching.
Believing is not a lofty thing. It is a human thing.

It's what we do every day in the hope that we'll make a difference in our own lives and the lives of those around us.

Believing is a choice.

Believing is a doing word.

BELIEVING IS DONATING.







Tissue Recovery

Tissue sourced

Deceased donors

- Honor the donors and donor families
- Memorial wall
- Femoral head project
 - Collaboration with hospitals





FF

Processing facilities

6

Cancellous crush



Training facilities



Entertainment area











Vitanova Launch Event

17 June 2021



Novel products: Demineralized cortical bone fibres



The benefits of using bone fibres include:

Mouldable grafts

A greater osteoconductive structure

Graft expansion

Osteoinductive properties, and

Easy preparation – rehydration is simple and the product is ready for use in less than a minute

Demineralized Cortical Bone Fibres



Novel products: SCCO₂ sterilized tendons



SCCO₂ sterilized tendons

Sterilization with SCCO₂ rather than gamma irradiation, provides tendons with better appearance





Challenges

-: MT 229

Challenges

- In the midst of significant investment
 - Covid-19 caused Bone SA to only meet 59% of distribution target
- Export permits
- Donor numbers
- Access to public health spaces
 - Donor awareness
 - Marketing and distribution
- Inexperienced staff compliment

THANK YOU

